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|  | | **Cash** | **Securities** | | **IRA Distribution (QCD)** | | **Real Estate** | | **Personal Property** | | **Bargain Sale** | **Charitable Lead Trust** | |
| **How Does it Work?** | | Give cash; or write a check | Transfer or give appreciated securities to Charity | | Direct transfer from IRA to Charity up to $100,000. Must be 70 ½ years old. | | Give appreciated real estate | | Give artwork, collectables, equipment, or other types of tangible property | | Sell real estate or other valuable property to Charity for less that market value | Trust that makes payments to Charity for a period of years. Assets ultimately pass to donor or heirs | |
| **What do you want to do?** | | Maximize charitable deduction | Avoid tax on capital gain; make a larger gift to Charity | | Make a gift using IRA assets without claiming distribution as taxable income | | Make a large gift and avoid capital gains tax | | Put assets you no longer need or can maintain to a good use | | Make a gift and receive partial payment | Reduce gift and estate taxes on assets you pass to heirs; lower income tax liability; retain control of assets | |
| **How do you make the gift?** | | Write a check; give on-line; or send cashier’s check to Charity | DTC transfer or use a “stock power” to contribute long-term appreciated stock/mutual fund to Charity | | Contact IRA custodian and ask for Qualified Charitable Distribution of any amount up to $100,000 to Charity | | In consultation with Charity officials, deed or quitclaim the property to Charity | | In consultation with Charity officials, donate tangible personal property related to Charity’s tax-exempt purpose | | Sign a contract to sell property to Charity at a discounted price | Create a trust that pays income to Charity, remainder returns to heirs or donors | |
| **DONOR** | | **BENEFITS** |  | |  | |  | |  | |  |  | |
| **Reduce estate tax** | | Removes taxable assets from estate | Removes taxable assets from estate | | Removes estate taxable and ordinary income taxable (IRD) assets from estate | | Removes taxable assets from estate; eliminates management | | Removes taxable assets from estate | | Removes gifted portion of value from taxable estate | Removes taxable assets from estate | |
| **Reduce income tax** | | Immediate deduction for full value | Immediate deduction for full value | | No charitable deduction | | Immediate deduction for full value | | Immediate deduction for full value if Charity can use the asset | | Deduction for gift portion of asset | Limited | |
| **Reduce or eliminate capital gains tax** | | N/A | Complete avoidance | | Considered cash contribution | | Complete avoidance | | Complete avoidance | | Partial avoidance | Varies | |
| **Get income back from gift** | | N/A | N/A | | N/A | | N/A | | N/A | | Based on agreement | N/A | |
| **Give an asset and keep enjoying it** | | N/A | N/A | | N/A | | N/A | | N/A | | N/A | Property reverts to donor or to heirs with reduced gift and estate taxes | |
| **More** | | N/A | Use cash to buy back at today’s price and lock in higher cost basis | | Reduces value of IRA and meets required minimum distributions. Some restrictions apply. | | Coordinate with Charity before making donation | | Can be used to make a significant gift without cash outlay | | Use cash proceeds to fund needs at later stage of life | Best for assets expected to appreciate rapidly. Typically used for large estates. | |
|  | **Bequest** | | | **Retirement Plan Assets, IRA** | | **Life Insurance** | | **Retained Life Estate** | | **Charitable Gift Annuity** | | | **Charitable Remainder Trust** | |
| **How Does it Work?** | Simplest form of deferred gift made through Will or Trust | | | Name Charity as beneficiary (full or partial) of a retirement plan | | Give old or new policy with Charity as beneficiary and owner | | Give real estate but keep the right to use and enjoy it for life | | Simple gift contract that provides lifetime payments to one or two individuals | | | Trust that pays income for life or a term of years to donor and/or others. | |
| **What do you want to do?** | Make a gift that costs nothing during your lifetime | | | Avoid double taxation at death; give tax advantaged assets to heirs | | Make a large gift a little upfront cost | | Make a significant gift without changing your lifestyle | | Supplement income with steady payments that are partially tax-free | | | Diversify assets, avoid or defer capital gains tax, secure often greater income and possible inflation protection | |
| **How do you make the gift?** | Name Charity in Will or Trust by designating a specific amount or percent of estate | | | Name Charity as full or partial beneficiary on your plan’s form | | Donate a paid-up policy you no longer need or purchase a new policy | | Give real estate to Charity but retain the right to live in it | | Establish a gift annuity contract with Charity\* and fund it with cash, appreciated securities or other marketable asset | | | Create a trust that pays income to donor and/or others; remainder goes to Charity | |
| **DONOR** | **BENEFITS** | | |  | |  | |  | |  | | |  | |
| **Reduce estate tax** | Donation is exempt from federal estate tax | | | Donation is exempt from federal estate and income tax | | Donation is exempt from federal estate tax | | Removes taxable asset from estate | | Removes taxable asset from estate | | | Removes taxable assets from estate | |
| **Reduce income tax** | N/A | | | Heirs will avoid income tax on amount designated | | Current income tax deduction on paid-up policy. Future deductions for premiums | | Deduction for value of asset; less value of right to continue to use it | | Deduction for gift portion of asset | | | Deduction for gift portion of asset | |
| **Reduce or eliminate capital gains tax** | Complete avoidance | | | N/A | | N/A | | Complete avoidance | | Partial avoidance; spread ratably over lifetimes | | | Partial avoidance | |
| **Get income back from gift** | N/A | | | N/A | | N/A | | N/A | | Fixed payment for one or two individuals; beginning now or in the future | | | Variable or fixed for life or term of years | |
| **Give sset and keep enjoying it** | Continue to control assets during lifetime | | | Continue to take withdrawals from plan during lifetime | | N/A | | Use of asset during lifetime | | N/A | | | N/A | |
| **More** | Make substantial “legacy” gift at end of lifetime when donor no longer needs asset(s) | | | Smart, simple, tax advantaged way to make a bequest and leave a legacy | | Simple to set-up; small financial commitment for large legacy gift | | Coordinate with Charity before making donation. Need to set up maintenance agreement. | | Great retirement income supplement.  \*Not all charities offer CGAs. Check with local Community Foundation. | | | Significant income and estate tax advantages | |